



Real Estate Brokerage Company Membership Application

(One Year Membership Term, Anniversary Based)

☐ Mr. ☐ Mrs. ☐ Ms.

First Name: _____ Middle Name: _____ Last Name: _____

Title/Position: _____

Company Name: _____ Division: _____

Mailing Address: _____

City: _____ State/Province/Region: _____ Postal/Zip Code: _____ Country: _____

Phone Number: _____ Fax Number: _____

Toll-Free Phone Number: _____ Personal Email: _____

Please indicate the geographic scope of your interest or involvement in workforce mobility.

☐ U.S. Domestic ☐ International ☐ Both U.S. Domestic and International

Birth Year: _____

If you are 40 years or younger, you will receive information about our Young Professional Program.

Membership Fee (all prices are in USD):

☐ Real Estate Broker Company membership \$710 annually.

\$710.00

Optional Products and Services:

☐ International postage, \$100 annually. **Required** for members located outside the U.S.

☐ Include company Web address in listing(s), \$184 annually.

☐ Add _____ city listings, \$57 each annually. Specify each listing on page two.

☐ Upgrade your access to the **Learning Portal**, an extensive catalogue of learning options for a discounted Premium subscription price, \$500. (Regularly \$625)

☐ Subscription to the **Forms Portal** @ \$275 for Worldwide ERC members. (\$1,500 for Worldwide ERC Non-members).

☐ Subscription for the **Advanced Directory Profile Page**, \$750 to customize your company listing in the online Directory.

☐ _____ copies of **A Guide to the Worldwide ERC® Broker's Market Analysis and Strategy Report**, \$35 per copy
Add 6% sales tax if being shipped to Virginia.

☐ **Featured Search Option**, \$750 monthly. Showcase your company to be featured on our Directory homepage and in search results that match your city listings that you service.

Total Due

I hereby apply for Real Estate Broker Company membership in Worldwide ERC®, and certify to the following:

- 1) I have obtained permission from the broker/owner of my company to apply for this membership and be listed in Worldwide ERC®'s online Directory,
- 2) I have read and agreed to the terms specified in Worldwide ERC®'s Membership Information and Liability Policy, (<https://www.worldwideerc.org/membership-policies>),
- 3) I understand and agree that should there be any inaccuracies or omissions in my listing(s), for whatever reason, Worldwide ERC® will provide changes at its sole discretion and that will be its only obligation.

X Signature: _____

Worldwide ERC® uses a variety of communication media to deliver member benefits as well as notices of upcoming events, membership renewal notices, etc. Your consent to receive these communications using these media is assumed unless and until you expressly communicate otherwise.

Please remit application and payment to:
Worldwide ERC® Customer Success Department
PO Box 713112, Chicago, IL 60677-0312
+1 703 842 3410
Email: CustomerSuccess@WorldwideERC.org

Payment Method: ☐ Check Enclosed

If paying with credit card, please join online at
<https://www.worldwideERC.org/membership>.

Company Membership Information for listing(s) in the Worldwide ERC® online Directory.

Name, company name, and web address must be consistent in all listings associated with this membership. The remainder of the information may be specific to each listing area. Listing in one city is included with each company membership. Worldwide ERC® will not assume you wish to be listed under the city where you are located. If you wish to be listed there, include that city as one of your city listings.

Number of office(s) your firm owns: _____

Listing area 1 The following details will appear in your listings for the city(ies) indicated below.

If contact information is the same as the member information on page 1, check here ☐

Address: _____

City: _____ State: _____ Postal/Zip Code: _____ Country: _____

Phone: _____ Fax: _____ Toll-Free: _____

Email: _____ Alternate Contact: _____

Median Homesale price: _____ (Person in charge of relocation if member representative is not available.)

Please indicate whether your company offers the following special services:

☐ Buyer Broker ☐ Renter's Assistance ☐ Rental Management ☐ Property Management ☐ Asset Management

How does your firm work with other real estate companies on a local and national level? (check all that apply):

Locally: ☐ Multiple Listing Service ☐ Individually ☐ Other
Nationally: ☐ National Referral Network ☐ Individually ☐ Other

Corporations served within the past 2 years:

1. _____ 2. _____ 3. _____

Please use the spaces below to list the cities under which the above listing details will appear in the online Directory.

Worldwide ERC® will not assume you wish to be listed under the city and state provided for this listing area. If you wish to be listed there, include that location as one of your cities. Do not list counties, regions or other geographic entities. Worldwide ERC® reserves the right to edit or omit invalid cities. **NOTE:** One city listing is included with each membership. See page one for fee for each additional city listing.

1. _____ 2. _____ 3. _____

Listing area 2 Please use the following spaces if you wish to add an additional **Listing Area**, for example, a different office.

Address: _____

City: _____ State: _____ Postal/Zip Code: _____ Country: _____

Phone: _____ Fax: _____ Toll-Free: _____

Email: _____ Alternate Contact: _____

Median Homesale price: _____ (Person in charge of relocation if member representative is not available.)

Please indicate whether your company offers the following special services:

☐ Buyer Broker ☐ Renter's Assistance ☐ Rental Management ☐ Property Management ☐ Asset Management

How does your firm work with other real estate companies on a local and national level? (check all that apply):

Locally: ☐ Multiple Listing Service ☐ Individually ☐ Other
Nationally: ☐ National Referral Network ☐ Individually ☐ Other

Corporations served within the past 2 years:

1. _____ 2. _____ 3. _____

Please use the spaces below to list the cities under which the above listing details will appear in the online Directory. **NOTE:** Fee (see page 1) applies to each city listed below.

1. _____ 2. _____ 3. _____

Real Estate Broker Company Membership

IMPORTANT INFORMATION ABOUT YOUR ENROLLMENT FORM

Welcome! We highly value and appreciate your membership, and put you, as a member and a customer, first in all that we do. We hope the following guidelines will be helpful to you as you prepare your enrollment forms, and if you have questions or require assistance, our staff members are eager to help! (Contact information appears at the bottom of page 2).

Member Contact Information

- This is the address to which your Worldwide ERC® member services and information will be mailed.
- Please list only one company name and one designated member representative per form.
- The company name should be the full legal name of the company or its "trading as" name. Please do not include descriptions such as "relocation specialists" unless they are part of the legal or "trading as" name.

Calculation of Fees

Annual membership dues are indicated on your enrollment form. Early payment (by the date noted in the "if paid by" column) qualifies you for a discount as shown. One listing is included in your base membership fee; additional listings for other cities served are \$57 each. To correctly calculate the total due for your membership, review and update the listing data on the second and subsequent pages of the enrollment form, check the appropriate boxes in the "Optional Products and Services" section, and add the appropriate fees to the subtotal.

Company Membership Information (for listing(s) in the Worldwide ERC® Directory)

The Worldwide ERC® Directory is unique in that all member listings are organized and presented from the standpoint of users, enabling them to easily find real estate brokers by location. With that in mind, real estate broker listings are grouped by cities served instead of by listers' names or mailing addresses. The details under each listing area, along with the company name, member representative name, URL and number of offices owned (which must be consistent in all listings), make up the listing information that will appear under each city specified on the enrollment form. A basic profile page includes your company logo, a brief company description (200 characters), one city listing is included in your base membership fee.

LISTING AREAS

- Worldwide ERC®'s real estate broker company membership package includes one city listing. The second and subsequent city listings are \$57 each.
- Listing locations must be cities. Do not list counties, regions, neighborhoods or other geographic entities. Worldwide ERC® will validate city listings and reserves the right to edit or omit invalid locations.

SPECIAL SERVICES

You may list any of the services below that are offered by your company:

- Buyer Broker – firm with agents representing transferees/corporations exclusively in the buying process of homes.
- Renter's Assistance – firm regularly assists non-homeowning employees to locate rental quarters including single-family residences and apartments.
- Rental Management – firm has full-service capability to manage single-family rental properties for corporations or their employees who elect not to sell their residences.
- Property Management – firm will fully manage vacant properties for corporations and/or their employees. Services include arranging for maintenance and repair work when requested and periodic inspection of vacant properties.
- Asset Management – firm specializes in managing foreclosure (REO) properties.



Enrollment Check List Did You...

- Review all preprinted information on your enrollment form for accuracy?
- Print any necessary changes legibly and directly on the enrollment form?
- Note that your enrollment form may be printed on both sides of the page? To remove a listing area or additional cities, return the applicable pages with those details marked for deletion. Absent specific instructions, Worldwide ERC® assumes all details preprinted on the form remain valid.
- Failure to return all enrollment form pages could delay processing.
- Enclose payment and sign your enrollment form? (Forms cannot be processed without proper payment and signature.)

Where to Return Your Enrollment Form
Please mail OR email your completed form to Worldwide ERC®. If you return your enrollment form via email, PLEASE DO NOT resubmit by mail, as it may result in duplicate charges to your credit card.

Mail or fax to:

Worldwide ERC®
PO Box 713112
Chicago, IL 60677-0312 U.S.A.

Phone: +1 703 842 3410

Worldwide ERC® Designations

If you currently hold a Worldwide ERC® professional designation, it will automatically be included after your name in your listing and highlighted with a symbol.

Worldwide ERC®'s Membership Information & Liability Policies

- Real Estate Broker Company membership is held by the company and therefore cannot be transferred from one company to another.
- The contact person must be in charge of employee relocation services and must obtain permission from the owner of the company to represent the company with regard to its Worldwide ERC® membership and listing in the Worldwide ERC® Directory.
- Worldwide ERC® requires complete and accurate information to be supplied by its members, both for Worldwide ERC®'s records and for inclusion in the Directory or other Worldwide ERC® publications. The submission of false or misleading information will lead to disciplinary action up to and including suspension from membership.
- Listing in the Directory does not constitute endorsement by Worldwide ERC®.
- This membership is for the term(s) specified on the enrollment form.
- No refunds for cancellation of membership will be given after the beginning of the membership term.

Worldwide ERC® agrees to use its best efforts to ensure that listing information appears as requested, but reserves the right to make such editing changes as are deemed necessary in order to properly prepare the text and graphics for electronic transmission, in accordance with the capabilities of the hardware and software in use and in accordance with all applicable laws, regulations and publishing standards. Because of the nature of electronic media, Worldwide ERC® shall have no liability whatsoever arising out of the transmission or reception of the listing material, other than to use reasonable efforts to ensure its availability during the period of this agreement. You, the member, warrant that all information supplied by you is true and accurate, to the best of your knowledge and belief, and that you own or have a valid license to use any copyrighted or protected material contained in the listing. You agree to indemnify and hold harmless Worldwide ERC® from any and all liability arising out of the publishing and content of this listing. In no event shall Worldwide ERC® be liable for damages for more than the amount paid for the listing, nor shall it be liable for incidental, consequential or punitive damages, however denominated.



Questions?

We value your membership and are here to help!

If you have questions about or need assistance completing your membership enrollment form, please contact us at:

+1 703 842 3410 or e-mail
CustomerSuccess@worldwideerc.org



It's Time to Join Worldwide ERC® Membership Today

Access to personal and business development resources with our exclusive, niche marketplace. Continue to receive and share talent mobility information, connect with colleagues and reach highly targeted and relevant partners and prospects.

Join today and receive benefits such as:

A redesigned online Directory Experience

As before, a basic listing page allows you to choose your designated contact person, select the filters that will call attention to your year-long listing when a potential client conducts a search (e.g. services provided and countries), and showcase your Worldwide ERC®, GMS® and/or CRP® designation.

New features include:

- A custom URL you can use for targeted marketing to your clients
- Inclusion of your company's logo
- A brief (200 character) description of your company
- Industry affiliations (e.g. RDC, FIDI, etc.) and appraisal designations
- A "Contact Us" button that launches a user-friendly form that collects important contact information about your prospective clients

A Redesigned Community Experience

Making it easier to connect with other global workforce professionals around the world.

Virtual Events that Matter

Whether our Global Workforce Symposium, our Summits or Spring Conference, get the latest live content from industry experts on the steps to take now to be ready for what's next in global workforce mobility.

Insights into Public Policy Issues

We keep you in the know on Return to Work issues and changes to U.S. immigration, tax and real estate and mortgage laws and policies.

Professional Development Opportunities

The pandemic's impact on global mobility is that up-skilling is more important than ever, your members allow you access to the member section of Learning Portal and free webinars.

Mobility Magazine

The popular go-to monthly magazine of the industry.

Discounts on educational programs, events, and more!!



"Membership with Worldwide ERC® has been invaluable throughout my career. It has broadened my perspective and provided education that has helped us better serve and become trusted partners to our clients. We were one of the first real estate brokerages to develop a destination service offering in our local market. We relied heavily on the advice and guidance of other Worldwide ERC® members to develop a successful program that continues to evolve to meet the ever-changing needs of our clients. *Mobility* articles and the webinars add valuable insights that help us keep our program dynamic and relevant."

– Kathy Connelly, SCRP, GMS
BHHS Georgia Properties
Roswell, GA USA

As the landscape of global workforce mobility continues to change, you can rely on Worldwide ERC® to keep you in-the-know as a trusted go-to resource.

Have questions, or need more information? Contact us at:

CustomerSuccess@WorldwideERC.org
+1 703 842-3410

Optional Products and Special Offers

TO ENHANCE YOUR MEMBERSHIP AND LEARNING EXPERIENCE

DIRECTORY MARKETING OPPORTUNITIES

Advanced Listing Directory Profile @ \$750

Advanced Directory Listing Profile allows your company to further reap the most reward from your company's membership listing profile in the online Directory. The Advanced Listing Directory Listing Profile includes everything in the basic listing, plus:

- *More In-depth "About Us" description of your company (up to 600 characters)
- *VIP Quote or Client Testimonial, with photo
- *Your sponsored content posted to your page and on the Directory homepage (where applicable)
- *Up to two "Follow Us" icons for your social media channels (e.g. LinkedIn®, Twitter, and, Facebook)
- *An action pane where you can post a coupon, video, RSS, Twitter or Instagram Feed.

Featured Search Option @ \$750 monthly

Showcase your company to be featured on our online Directory homepage and in search results that match your city(ies) that your company services.

ONLINE COURSE

Online Relocation Appraisal Training Program - Complimentary for Worldwide ERC® members

Once you have successfully completed this course, which covers the seven-page 2010 edition of the Worldwide ERC® Summary Appraisal Report, the "Relocation Appraisal-trained" notation will be added to your listing(s).

PUBLICATIONS

Guide to the Worldwide ERC® Broker's Market Analysis and Strategy Report @ \$35 per copy

This publication provides in-depth, line-by-line instructions on completing each item in the Worldwide ERC® Broker's Market Analysis and Strategy Report. It also includes samples of completed BMA forms, and "consistency checklists."

Relocation Appraisal Guide @ \$35 per copy

This guide explains the major concepts of relocation appraising and provides detailed, step-by-step instructions for completing the industry-accepted Worldwide ERC® Summary Appraisal Report.

SUBSCRIPTIONS

Forms Portal @ \$275 (Regular price \$1,500)

This subscription allows company-wide access to the forms. The Forms Portal includes some of the most widely used standardized forms in the relocation industry such as the Worldwide ERC® Broker Market Analysis Report, Property Assessment Form, and URAR forms.

Learning Portal @ \$500 (Regular price \$625)

This subscription has an extensive catalogue of learning options, customizable to your experience and learning style. This valuable subscription includes learning courses, webinars, etc. The fee is \$500 for members, \$625 for non-members.

Where to Return Your Enrollment Form

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Mail or fax to:

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Chicago, IL 60677-0312 U.S.A.

Phone: +1 703 842 3410



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CustomerSuccess@worldwideerc.org


Are you looking to showcase your company?

Try our Advanced Directory Listing to break through the digital clutter and personalize your listing for new customers to find YOU!


Explore the world's largest collection of mobility & relocation companies



Mobility/Relocation Services >



Real Estate Brokerage Firms >




Relocation Appraisers >

Worldwide ERC® has redesigned and upgraded our online [Global Workforce Services Directory](#). You now have the ability to upgrade your listing to an **Advanced Directory Listing**, where you will receive:


- In-depth "About Us" description of your company (up to 600 characters)
- A VIP quote or client testimonial, with photo
- Your sponsored content posted to your page and on the Directory Home page
- Up to two "Follow Us" icons for your social media channels (e.g., LinkedIn®, Twitter, and Facebook)
- An action pane where you can post a coupon, video, or Twitter or Instagram feed.
- A custom link to use for mobility-specific marketing

Articles from Fragomen




Is the Immigration World Ready for Remote Work as the New Normal?
FRAGOMEN - SEPTEMBER 28 2020

As traditional work environments morph into a "work-from-anywhere" environment, governments have implemented concessions to operationalize this new environment. Confusion reigns. This piece discusses how this precarious situation evolved over the last six months and what can be expected in the year ahead.




Tips for Navigating the H-1B Cap Process
FRAGOMEN - APRIL 30 2019

To prepare for the coveted H-1B Visa application window, advanced planning and strategy can help employees get processed efficiently.



The New H-1B Rules: What Employers Need to Know
FRAGOMEN - NOVEMBER 16 2020

Two recent fast-track regulations published in early October by the U.S. Departments of Labor (DOL) and Homeland Security (DHS) increase the difficulty and cost of qualifying for the H-1B visa program. While legal challenges have been launched, it is clear that H-1B employers are facing important changes in this critical program.



Benjamin Hermantin to David and Addie Fuerst

We highly recommend Mike to be your real estate partner. Mike was instrumental in not only helping in locating and purchasing our house during our relocation to CO, but also was our partner in selling our same home due to another relocation at top dollar.

Mike championed all onsite inspection and contract work personally prior to our listing, including being able to provide qualified contractors through his team at RE/MAX Masters Millennium. Moreover, Mike provided this on-site leadership while we had already moved and had to relocate! Trust us, if you want a personal relationship with a realtor who knows their stuff and someone you can trust, call Mike.

RELOCATION SERVICE COMPANY MEMBER

Wells Fargo Home Mortgage

Helping your relocating employees feel comfortable with their home financing can make a difference - for you & them. We'll help deliver a great home financing experience with care and dedication.

<https://www.wellsfargo.com/com/employee-benefits/corporate-sponsored-mortgage/relocationmortgageprogram>

Visit on Facebook Follow on Twitter

CONTACT US

Helping your relocating employees feel comfortable with their home financing can make a difference - for you and them. We're ready to help, because to deliver a great home financing experience takes attention, care, and dedication. Our team is proud to have earned the Truist Survey #1 New Satisfaction for Transferees rating again in 2019. You can count on our knowledgeable team who understands relocation and puts that to work for your employees - every time, with every employee.

Location and Contact

Location

2701 Wells Fargo Way
H9408 ORR
Minneapolis, MN, 55408
UNITED STATES
O: (919) 477-0447

Contact

Ms. Deborah Holiday, CRP
debbie.holiday@wellsfargo.com

Locations Served

- United States
- Worldwide

Services available in

Mortgage/Financial Services

Worldwide ERC® Awards & Meeting Attendance

Service Activity Awards
MSA-Q20

Meetings Attended
AMC, GWS

Follow us on Twitter

Wells Fargo @wellsfargo

At the end of the day, we can endure much more than we think we can. - Paulo Coelho

Women in Leadership @wellsfargo

Wells Fargo @wellsfargo

Playing to @wellsfargo

If you measure a checklist check, you can make a mobile deposit (mobile app) using our mobile banking app or request it at an ATM. wells Fargo.com/mobiledrop

Wells Fargo @wellsfargo

Playing to @wellsfargo

Customers who are eligible to receive direct deposit of their advance payment may request it as soon as March 11, 2021. wells Fargo.com/directdeposit

Wells Fargo @wellsfargo

As part of the American Rescue Plan Act of 2021, the federal government is providing advance payments to eligible recipients. Eligibility criteria differs from your source of advance payments. Learn about eligibility and payment amounts.

Questions? Contact us at +1 703-842-3410 or CustomerSuccess@WorldwideERC.org